Charter School Property, Inc

Board of Directors Meeting Minutes May 27, 2020 at 1PM

Meeting ID meet.google.com/vpg-xhfj-iye

Phone Number (US)+1 929-445-3632 PIN: 649 446 745#

Members Present: Walt Stull, Bryan Toft, Brad Linville and Craig Kepler.

Non-Voting Members Present: Dr. Meg Cavalier, Emmanuel Donaby, and Mike Pocrnich.

- 1. Establishment of a Quorum Call to Order at 1:05pm.
- 2. Motion to Approve Agenda Brad Linville, seconded by Craig Kepler.
 - a. Walt Stull Aye
 - b. Bryan Toft Aye
 - c. Motion passed unanimously.
- 3. Motion to Approve 2.26.2020 Craig Kepler, seconded by Bryan Toft.
 - a. Walt Stull Aye
 - b. Brad Linville Aye
 - c. Motion passed unanimously.
- 4. April Financial Statements
 - a. No significant changes; cash in the bank is steady at \$394,000 and in escrow over \$1 million.
 - b. YTD \$127,000 debt, entirely related to the principle already paid
 - c. Revenue at 64% of rent (school paid out this amount)
 - d. Minimal changes to reimbursable expenses.
 - e. Brad Linville asking for clarification on \$400,000 on facility expenses; leasehold expenses (painting, cleaning, etc.)
- 5. Motion to Approve Reimbursable Expenses in the amount of \$2,181.25 (commercial kitchen services and repairs) Bryan Toft, seconded by Brad Linville.
 - a. Walt Stull Aye
 - b. Craiq Kepler Aye
 - c. Motion passed unanimously.
- 6. Director's Report: Enrollment, projected enrollment, test fit
 - a. Enrollment: MARSS ADM is at 522.22, budgeting at 516 ADM currently.
 - b. Projected Enrollment: 543 students
 - c. Staff and students have risen to the challenge of distance learning; signs distribution with messages of support.

- d. Fit Test for new construction for single site: exploring spaces needed to support all of our needs as a district
 - i. FY23 is when there will be a projected gap between our expense and lease aid (more out of pocket)

7. Proforma

- a. Rent expense vs. potential lease aid
- b. Project budget estimated at \$14,485,350
- c. Land is currently parceled out into 9 parcels, some channels to work through to purchase land
- d. Building for student capacity at 620
- e. Bryan Toft suggests doing stress testing of the site to predict what potential lower enrollment might mean.
 - i. Confident in strong enrollment: High traffic area (University & Marion), continuity between 8th and 9th grade (not historically true)
- f. Plan to open in Fall of 2021
- g. Current properties: Owe \$5.25 million; sell current sites for \$6.5-7.5 million
- 8. Long Range Budget Forecast

a

- 9. Motion to Approve TenSquare Proposal for \$300,000 monthly contract Craig Kepler, seconded by Brad Linville.
 - a. Walt Stull Aye
 - b. Bryan Toft Left at 1:30pm
 - c. Motion passed unanimously.
 - d. Discussion:
 - i. Craig suggests adding school approval on any purchases over \$5000 and adding that out of pocket costs should not include travel fees
- 10. Motion to Approve school leadership to make a decision about Suntide Broker Opinion Value and Proposal when more details are gathered; will approve final details by email
 - Craig Kepler, seconded by Brad Linville.
 - a. Walt Stull Aye
 - b. Motion passed unanimously.
- 11. Motion to authorize Meg Cavalier and Craig Kepler to finalize agreement with Mhiripiri Gallery, including final costs and final business terms to be outlined Brad Linville, seconded by Craig Kepler.
 - a. Walt Stull Aye
 - b. Motion passed unanimously.
 - c. Discussion:
 - i. Craig mentioned that the handwritten agreement splits revenue 50-50, but it is not clear whether that is gross or net revenue.
 - ii. Storage concerns with moisture or theft if left at Mhiripiri without our own coverage. Does SPCS insure separately?
 - iii. What happens in the scenario that he is not able to sell them, are we in an exclusive agreement with Mhiripiri?

- 12. Meeting Adjourned at 1:52pm Craig Kepler, seconded by Brad Linville
 - a. Walt Stull Aye
 - b. Motion passed unanimously.